

# ZOLL DEFIBRILLEASE

The affordable option to a Heart-Safe Workplace

Accelerate your response, not your heart rate. Replace your morning coffee for what could be, a potentially life saving AED.

From  
**\$1.78** a day  
You can equip  
your workplace with  
a ZOLL AED.



## ONLINE APPLICATION

EVERY DAY on average, 100 Australians suffer a sudden cardiac arrest – sadly, 95 DON'T SURVIVE!



## FAST APPROVALS

In as little as 20 minutes!

Most of these deaths could be avoided if an AED was used within the first 3-7 minutes following the cardiac arrest.



## 100% TAX DEDUCTIBLE

We understand that an AED is not always affordable, but with ZOLL Defibrilllease it can be!

Leasing, rather than outlaying CapEx upfront, now makes owning an AED affordable.

For the price of your morning coffee, you can empower your employees to be a first responder.

**Start your ZOLL Defibrilllease application with us today!**

**Integrity**  
Health + Safety  
*Your Indigenous Safety Partner*



For more information visit our website or contact us



1300 720 024



info@integrityhs.com.au



www.integrityhs.com.au

# ZOLL DEFIBRILLEASE

## What is ZOLL Defibrillase?

ZOLL Defibrillase is a ZOLL program that is run by a leasing company, GRENKE Australia, to offer an alternate option to buying an Automatic External Defibrillator (AED) outright by enabling businesses to lease a ZOLL AED over a contracted term.

## Why lease?

Not only is leasing an affordable option, it also provides financial benefits to your business such as:

- Safeguarding your liquidity
- 100% tax deductible
- Consistent leasing payments to easily manage cashflow
- Upgrade options at the end of the lease term

## How it works?

- Choose the right AED and loan term for you.
- Launch an application online with GRENKE Australia.
- Receive email notifications on the status of your application. Application approved! Both parties have signed the agreement. ZOLL will deliver your new AED.
- AED Delivered! You sign the confirmation and your leasing contract starts.

## Choose your ZOLL AED - see following page for further information



The **ZOLL AED Plus** with clinically proven, integrated, real-time CPR feedback and industry leading long-life consumables, sets benchmarks for dependability, durability, performance and readiness.

The **ZOLL AED 3** supports users throughout the rescue with enhanced real-time feedback technology, integrated paediatric rescue support, optional Wi-Fi connectivity and long life consumables.



## Discuss your AED needs with us!

Integrity Health & Safety is a preferred ZOLL supplier run by intensive care paramedics. Integrity Health & Safety is a certified Indigenous-owned business and allocates funding to Aboriginal and Torres Strait Islander nurses to sponsor their Flu Vaccinations, CPR, First Aid and Leadership courses in order to build Indigenous healthcare capability.

# ZOLL DEFIBRILLATE Device Comparison Chart

## ZOLL AED Plus®

The AED Plus® with clinically proven, integrated, real-time CPR feedback and industry leading long-life consumables, sets benchmark for dependability, durability, performance and readiness.

- ✓ 5 Year Loan Term
- ✓ 5 Year Battery Life
- ✓ 5 Year Pad Life
- ✓ Semi or Fully Automatic
- ✓ Real-time CPR Feedback
- ✓ Rescue Kit
- ✓ Audio and visual prompts to guide the user
- ✓ CPR-D-padz® (one piece electrode)

### What you'll get



ZOLL AED Plus®

From  
**\$1.78 a day**  
over 60 months term\*

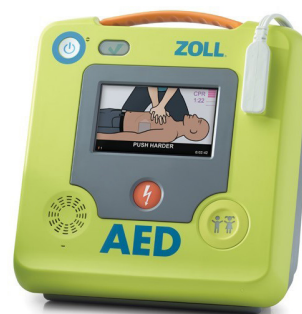


## ZOLL AED 3™

The ZOLL AED 3™ supports users throughout the rescue with enhanced real-time feedback technology, integrated pediatric rescue support, WiFi connectivity and long life consumables.

- ✓ 5 Year Loan Term
- ✓ 5 Year Battery Life
- ✓ 5 Year Pad Life
- ✓ Semi or Fully Automatic
- ✓ Real-time CPR Feedback
- ✓ Rescue Kit
- ✓ Audio and visual prompts to guide the user
- ✓ CPR Uni-padz™ (Adult/Paediatric electrode)
- ✓ Wifi Connectivity

### What you'll get



ZOLL AED 3™

From  
**\$2.14 a day**  
over 60 months term\*



# ZOLL DEFIBRILLEASE

## FAQs

### When does my lease contract begin?

The agreed basic lease term does not begin until the first day of the calendar quarter following receipt of delivery of the AED, or the calendar month if you have agreed to monthly payments. Until then, you pay a daily utilisation fee, reflective of the agreed leasing installment.

### Who is the contract between?

The contract is between you and GRENKE Australia. ZOLL Medical Australia and GRENKE has come together to provide ZOLL Defibrillease. GRENKE provides the financial leasing to you for the AED and you make the repayments to GRENKE.

### When are the installments due?

GRENKE will collect the installments due for your leasing contract every quarter, in advance (on 1 January, 1 April, 1 July and 1 October). Monthly payments are also available upon request.

### Are there any additional costs over and above the leasing instalments?

You will need insurance for the leased AED. If you do not have your own technical insurance, GRENKE will charge you an annual insurance fee to cover the AED.

### Can I terminate my leasing contract before the end of the term?

The leasing contract can be ended at any time by means of premature termination, at which point full amortisation of the procurement costs, fees and interest needs to have been achieved.

### When do I take ownership of the AED?

Leasing is the same as renting, you do not 'pay off' the leasing asset but merely pay a fee to use it. Returning the leasing asset at the end of the contract means that your leasing installments are tax deductible.

