

MANAGED TRAINING SERVICE PROVIDER 'MTSP'

INTEGRITY HEALTH & SAFETY

[Integrity Health & Safety](#) is a Supply Nation certified Indigenous-owned supplier of WHS products and services, including First Aid training, founded by Liam Harte and Brad Goodwin, two Indigenous intensive care paramedics who served in the Australian Defence Force both here and abroad. They also sit on the boards of Local Health Districts in NSW, so are highly committed to healthcare.

As you are aware, government and private sector organisations are fostering the growth of Indigenous businesses as part of *Closing the Gap*. For example, the Federal Government and various State Governments target to spend 3% or so of all contracts on certified Indigenous businesses.

Similarly, many leading corporates have Reconciliation Action Plans, are members of Supply Nation and similar, to embed Indigenous procurement in their supply chains.

Integrity Health & Safety is also proud of its **Social Impact Commitment** to fund Aboriginal nurses for first aid, CPR, flu vaccination and leadership courses to assist the growth of healthcare capability in their communities and farther afield.

[See their stories here.](#)

PARTNERING WITH THE BEST

In its role as Managed Training Service Provider (MTSP), Integrity Health & Safety engages a panel of RTOs by vetting their ASQA compliance status and ensuring they have the experience and capability to deliver certain courses in various locations.

We enter into a preferred supplier agreement with each RTO whereby they agree to a discounted rate card which cost we pass on to our clients with no markup. Each RTO uses its own student management system (SMS) to engage with the students and deliver the course and associated reporting.

Integrity Health & Safety uses its own SMS, aXcelerate, to manage the RTOs and consolidate data for reporting to the client.

We charge the client a monthly Service Fee to manage the program.

In addition to First Aid training, we also supply Defibrillators, First Aid kits, onsite Flu Vaccinations, and many other WHS products...



“ *This Immunisation Course Scholarship from Integrity Health & Safety will enable me to achieve my nursing goals and ensure my daughter grows up in a world of understanding people who don't judge others for their skin colour.* ”

Erin Finlayson, 5th year registered nurse, Upper Hunter Valley, and recipient of Integrity Health & Safety bursary

OUR CUSTOMERS INCLUDE...



MinterEllison



Our Value Proposition

We believe that customers should ask not only what the product costs, but rather what is it WORTH to them.

Integrity Health & Safety offers more than just products. We believe in creating meaningful partnerships and delivering value beyond the bottom line. Our unique value proposition goes beyond the low prices, focusing on 6 key aspects.



Indigenous Procurement

As a Supply Nation certified Indigenous-owned supplier of WHS products & services, we partner with you to fulfill your supplier diversity goals which foster economic empowerment within Indigenous communities.



Managed by Healthcare Professionals

Led and managed by experienced healthcare professionals with deep industry knowledge and experience, we have a better understanding of your organization's specific needs, ensuring that our products and services align seamlessly with your goals.



Commitment to First Nations' Healthcare

We proudly support the advancement of healthcare professionals by allocating a portion of our profits to fund Aboriginal and Torres Strait Islander nurses in furthering their education. By engaging with us, your organisation contributes to building healthcare capability in their communities and farther afield.



Exceptional Value and Quality

We firmly believe in providing exceptional value, uncompromising quality and exceptional service. By engaging with Integrity Health & Safety, you can rely on the superior performance of our offerings.



Long-Term Partnerships

We are committed to building enduring partnerships based on trust, collaboration, and shared values by using our customer-centric approach to ensure that your unique requirements will always be our top priority.



24/7 Service & Support

The breadth and depth of our customer logos attest to the value they place on our responsiveness for service and support at anytime, anywhere.

We may not always be the least expensive supplier – however, we will always provide you with the best ROI.



WHY ENGAGE AN MTSP

THE CHALLENGE

Many large organisations have significant health & safety training requirements for their nationally distributed workforces.

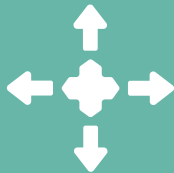
Managing this is complex as administrators juggle course content, finding appropriate RTOs, selecting dates and locations, ensuring pricing is competitive, scheduling refresher courses...

THE OPPORTUNITY

Integrity Health & Safety provides a managed training service to assist you reduce costs and improve quality.

We offer a fully coordinated, vendor-neutral, end-to-end managed training service which frees up your internal resources to work on more strategic initiatives.

BENEFITS



Clients **free up internal** resources for more important tasks rather than manage their training programs



Client's students receive the most appropriate **training in their preferred location** from our vendor neutral panel of pre-vetted RTOs.



We lock in preferred rate cards with each RTO for our clients **with NO MARKUP**



Clients receive **consolidated reporting** on all aspects of their program



Clients **no longer need to interact with numerous RTOs** nationwide – we do that for them!



Clients pay us an all-inclusive monthly Service Fee **to manage their training program** (in addition to paying the ???)

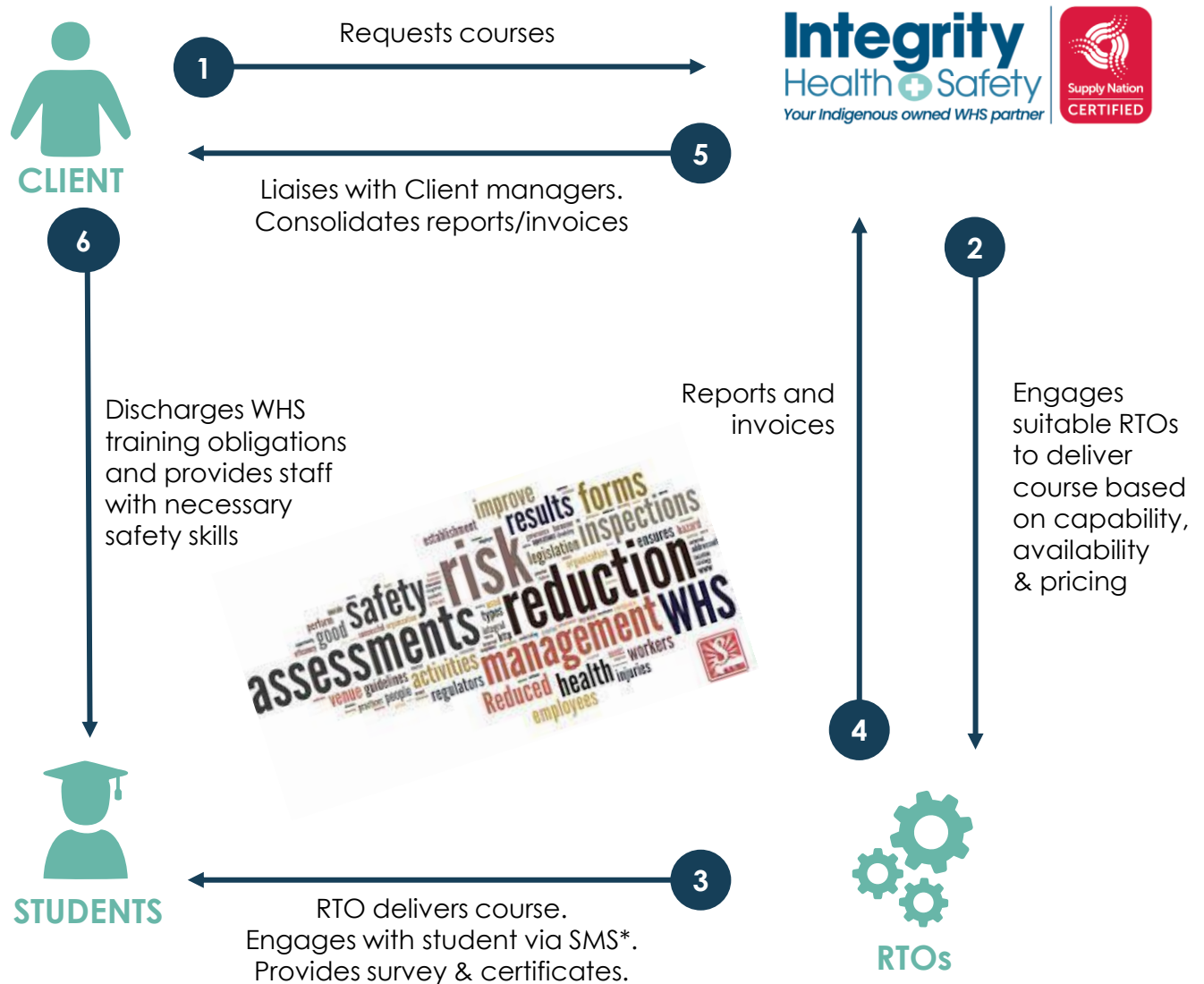
HOW DOES IT WORK

While we are flexible to ensure the service meets your requirements, a typical MTSP arrangement would be as follows:

- You tell us what courses you require, when and at what location
- We engage a panel of RTOs that are ASQA compliant and are capable of delivering courses in various jurisdictions.
- We engage these RTOs by entering into preferred supplier agreements with pre-agreed rate cards – all transparent to you.
- We approach one of the RTOs on our panel to provide the service.
- Your staff /students select if they want to attend the course in your CRM or similar.
- You pass on the names to us, and we lock in the RTO.
- The RTO emails the student and maintains direct contact with them throughout the process.
- Integrity Health & Safety communicates only with your L&D manager.
- Once the course is completed, the students complete a survey, and the RTO issues them with a certificate of competency.
- The RTO invoices us and we invoice you for the course with NO MARKUP.
- We invoice you a monthly **Service Fee** to be the MTSP.
- We collate reports from the various RTOs to provide you with consolidated reporting and trend analysis.



MTSP PROCESS



*SMS = student management system

COURSE OPTIONS

FIRST AID TRAINING

NAME OF COURSE	COURSE CODE
Provide First Aid (Online)	HLTAID011
Provide First Aid (Training Facility)	HLTAID011
Provide First Aid (Workplace)	HLTAID011
Provide First Aid Refresher	HLTAID011
Provide First Aid (Blended)	HLTAID011
CPR (Online)	HLTAID009
CPR (Training Facility)	HLTAID009
CPR (Workplace)	HLTAID009
CPR Refresher	HLTAID009
CPR (Blended)	HLTAID009
Mental Health First Aid (Online)	L4WMHFAT
Mental Health First Aid (Training Facility)	L4WMHFAT
Mental Health First Aid (Workplace)	L4WMHFAW
Mental Health First Aid Refresher	L4WMHFAR
Mental Health First Aid (Blended)	L4WMHFAT

COURSE OPTIONS

MOBILE PLANT OPERATION (FORKLIFT) TRAINING

NAME OF COURSE	COURSE CODE
Operate a Forklift (Mixed Mode)	TLILIC0003
Operate a Forklift (Training Facility)	TLILIC0003
Operate a Forklift (Workplace)	TLILIC0003
Refresher Operate a Forklift (Workplace)	TLILIC0003
Operate an Order Picking Forklift (Mixed Mode)	TLILIC0004
Operate an Order Picking Forklift (Training Facility)	TLILIC0004
Operate an Order Picking Forklift (Workplace)	TLILIC0004
Operate an Order Picking Forklift -Refresher (Workplace)	TLILIC0004
Walkie Stacker Operator Training (Mixed Mode)	L4WWSOM
Walkie Stacker Operator Training (Training Facility)	L4WWSOT
Walkie Stacker Operator Training (Workplace)	L4WWSOW
Walkie Stacker Operator Training - Refresher (Workplace)	L4WEPJVOC
Electronic Packer Stacker Training (Mixed Mode)	L4WEPJM
Electronic Packer Stacker Training (Training Facility)	L4WEPJT
Electronic Packer Stacker Training (Workplace)	L4WEPJW
Electronic Packer Stacker Training - Refresher (Workplace)	L4WEPJVOC

COURSE OPTIONS

CONSTRUCTION RELATED TRAINING

(WHITE CARD, TRAFFIC MANAGEMENT, ELEVATED WORK PLATFORM)

NAME OF COURSE	COURSE CODE
Operate elevating work platform up to 11 metres (Training Facility)	RIIHAN301E
Operate elevating work platform up to 11 metres (Workplace)	RIIHAN301E
Refresher Operate elevating work platform up to 11 metres (Workplace)	RTEWPU
Operate an Elevating Work Platform (over 11m) (Training Facility)	TLILIC0005
Operate an Elevating Work Platform (over 11m)*(Workplace)	TLILIC0005
Operate an Elevating Work Platform (over 11m)*(Workplace)	RTWP0005
Prepare to work safely in the construction industry (White Card) (Mixed Mode)	CPCCWHS1001
Prepare to work safely in the construction industry (White Card) (Training Facility)	CPCCWHS1001
Prepare to work safely in the construction industry (White Card) (Workplace)	CPCCWHS1001
Apply WHS requirements, policies and procedures in the construction industry.	CPCCWHS2001
Traffic Controller (Skill Set) (Training Facility)	RIISS00054
Traffic Controller (Skill Set) (Workplace)	RIISS00054
Traffic Management Implementer (Training Facility)	RIISS00055
Traffic Management Implementer (Workplace)	RIISS00055
Traffic Management Designer (Mixed Mode)	RIISS00056
Traffic Management Designer (Training Facility)	RIISS00056
Confine small emergencies in a facility (Mixed Mode)	PUAFER008
Confine small emergencies in a facility (Workplace)	PUAFER008
Work safely at heights (Training Facility)	RIIWHS204E
Work safely at heights (Workplace)	RIIWHS204E
Enter and work in confined spaces (Training Facility)	RIIWHS202E
Enter and work in confined spaces (Workplace)	RIIWHS202E

COURSE OPTIONS

ALCOHOL AND FOOD SAFETY TRAINING / FIRE SAFETY TRAINING

NAME OF COURSE	COURSE CODE
Alcohol and Food Safety Training - Group of Courses	Food handler online course
Responsible Service of Alcohol	SITHFAB002
Handle food safely in a retail environment (Online)***	SIRRFSA001
Handle food safely in a retail environment (Training Facility)	SIRRFSA001
Handle food safely in a retail environment (Workplace)***	SIRRFSA001
Fire Safety Training	PUAFER008
ECO - Non accredited emergency control organisation (ECO) training	ECO1001
GFS - General Fire Safety (GFS) Training	PUAFER005
ECO and GFS emergency control organisation (ECO) and General Fire Safety (GFS) Training	PUAFER008 / ECO1001
Manual Handling Online	TLID0020
Combined Manual Handling and ECO and GFS - online	PUAFER008 / ECO1001 / TLID0020

HEALTH AND WELLBEING SOLUTIONS

Integrity Health & Safety has partnered with Healthworks to offer customers cost effective health and wellbeing solutions for their workforce.

Healthworks, a member of the Australian-owned Occ Health Group, is a corporate health provider which has the agility and adaptability to focus on your needs for your organisation and your employees.



OFFERINGS INCLUDE:

Health Checks & Health Consultations

- Heart Health Check
- Skin Cancer Check
- Hearing (Audiometry) Check
- Lung Function (Spirometry) Check
- Posture & Musculoskeletal Check
- Core Stability & Flexibility Check
- Vision Check
- Body Composition Check
- Nutrition Consultation
- Ergonomic Consultation
- Health Coaching Consultation
- Premium Coaching Consultation
- Sleep Well Consultation

Seminars & Training

- Wellbeing Seminars
- Micro Wellbeing Webinars
- Mental Health Seminars
- Diet & Nutrition Seminars

Fitness Challenge

- Nutrition Challenge
- Activate my Wellbeing

Injury Prevention

- Manual Handling Program
- Ergonomics Assessment

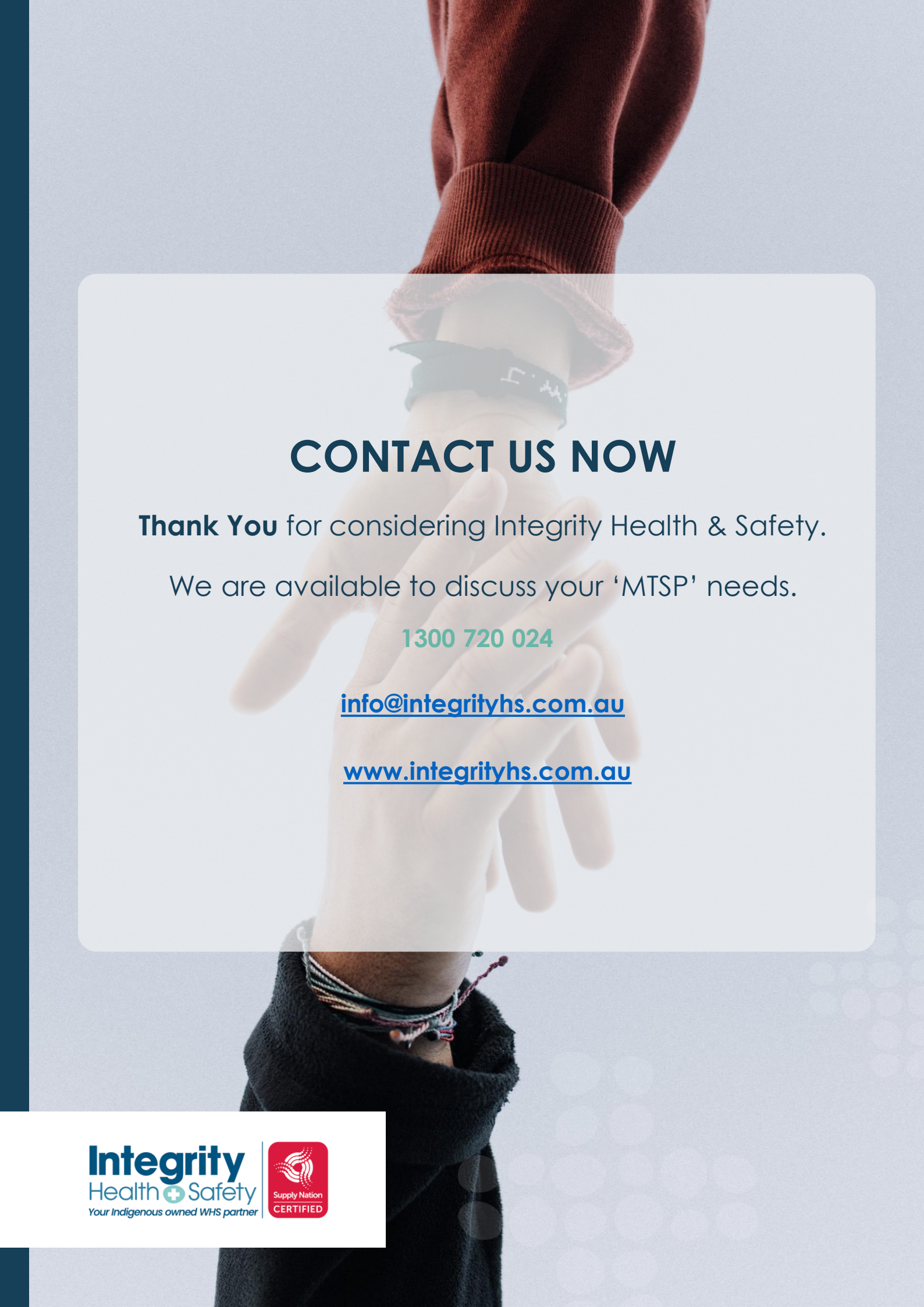
Health Expos & *Well at Work* employee health and wellness newsletter

LOCATIONS

Via our panel of RTOs, we offer training nationally (with exceptions) and the format of the courses can include:

- A **public course** where some of the students may not come from your organisation.
- **On your site** – especially useful for Manual Handling so that students are trained on realistic scenarios.
- **Private course off-site**, for example you may prefer a Mental Health First Aid course to only comprise your staff





CONTACT US NOW

Thank You for considering Integrity Health & Safety.

We are available to discuss your 'MTSP' needs.

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www.integrityhs.com.au